



IMPERIAL VALLEY FOREIGN TRADE ZONE

IMPERIAL COUNTY COMMUNITY AND ECONOMIC DEVELOPMENT • 940 W. Main St., Ste. #203, El Centro, CA, 92243

MEETING MINUTES

Wednesday, December 19, 2018 1:30 PM
City of El Centro Redevelopment Agency
1249 Main Street, El Centro, CA 92243

PROCEEDINGS

A meeting of the Imperial Valley Foreign Trade Zone – Joint Powers Authority (IVFTZ-JPA) was held on December 19, 2018, at 1:30 p.m. at the City of El Centro Redevelopment Agency located at 1249 Main Street, El Centro, CA, 92243.

ATTENDEES

JPA Members

City of Brawley
City of Calexico
City of Calipatria
City of El Centro
City of Holtville
County of Imperial

Primary

Rosanna B. Moore

Romualdo Medina

Nick Wells

Alternate

Adriana Nava

Andy Horne

Consultants

None

Coordinating Staff

I.C. County Executive Office
I.C. Community & Econ. Development
I.C. Community & Econ. Development

Esperanza Colio Warren
Jade Padilla
Jonathan Garcia

Other Invites

None

IMPERIAL VALLEY FOREIGN TRADE ZONE, IVFTZ #257

County of Imperial · City of Brawley · City of Calexico · City of Calipatria · City of El Centro · City of Holtville



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MINUTES

I. Call meeting to order

- a. Roll call.

Meeting was called to order by Nick Wells at 1:40 p.m. Roll call was performed by Jonathan Garcia with five (5) JPA members present; it was determined that quorum was met.

- b. Approval of 11/20/2018 minutes.

ANDY HORNE motioned to approve minutes as presented, ROMUALDO MEDINA 2nd. **Vote:** 5 in favor, 0 against, 0 abstain at the time of the vote. **Motion passed.**

II. Discussion/action

- a. Accept the Letter of Intent and Approve Beginning the Process with JL Jones to Become an FTZ Operator.

J. PADILLA presented the Letter of Intent from JL Jones to the IVFTZ-JPA as a potential Foreign Trade Zone Operator; referencing the presentation and request made by JL Jones during the prior meeting. E.C. WARREN clarified that the City of Calexico, as the Foreign Trade Zone Chair, will need to sign the letter for Homeland Security. ESPERANZA COLIO WARREN also provided the JPA members with a brief explanation of the Homeland Security process. A. HORNE motioned to begin the process with JL Jones to become a Foreign Trade Zone operator. R. MEDINA 2nd the motion. **Vote:** 5 in favor, 0 against, 0 abstain at the time of the vote. **Motion passed.**

- b. Accept the Letter of Intent and Approve Beginning the Process with 4M World Brokers, Inc. to Become and FTZ Operator.

J. PADILLA presented the Letter of Intent from 45M World Brokers, Inc. to the IVFTZ-JPA as a potential Foreign Trade Zone Operator; referencing the presentation and request made by Eduardo Medina during the prior meeting. JADE PADILLA also mentioned Mr. Medina originally presented their business as OMG Freight Forwarders, but will now be proceeding with the FTZ application as 4M World Brokers, Inc. She also mentioned that Mr. Medina noted they are currently in the process of registering their company in California and were licensed brokers. R.B. MOORE motioned to accept the Letter of Intent from 4M World Brokers, Inc. with the recognition of the correspondence. R. MEDINA 2nd the motion. Prior to the vote, A. HORNE requested a discussion regarding the name change. Concerns were made among the JPA members of proceeding with a potential operator that is not yet registered with the state of California. It was requested by ANDY HORNE that due diligence be done to verify (the company) as a valid corporate entity before we do business with the company. R.B. MOORE amended her



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motion to note IVFTZ-JPA has accepted the Letter of Intent and will proceed with processing pending confirmation of establishment of a California based corporation. A short conversation was made as to whether or not the verification was necessary prior to accepting the Letter of Intent as this should be a part of the application process. As a result, the IVFTZ-JPA requested a pre-application be developed. County staff noted that debarment searches can be conducted in their offices. County staff was also assigned to create a pre-application. E.C. WARREN also mentioned that any business that does not have FTZ experience must have a consultant with FTZ experience. The JPA members proceeded to have a discussion regarding the intentions of FTZ applicants and experience with past applicants. The IVFTZ-JPA proceed voting on the last amended motion by R.B. MOORE to accept the Letter of Intent from 4M World Brokers, Inc. with the recognition of the correspondence, in which R. MEDINA second the motion. **Vote:** 5 in favor, 0 against, 0 abstain at the time of the vote. **Motion passed.**

III. Future agenda items and other business

ANDY HORNE requested an update on the flow chart on the FTZ process requested from the consultant, ITC. E.C. WARREN and J. PADILLA mentioned that the flow chart was not descriptive enough and the draft was not ready for the meeting agenda. Concerns were discussed between the JPA members regarding the intentions of the consultant and the work being provided. The members also discussed the possibility of issuing a Request for Proposals (RFP) to procure another consultant to provide these services. Direction was given to put this item on the agenda for discussion and action.

IV. Next meeting date

TBD

V. Meeting adjourned

- a. Meeting adjourned at 2:19 p.m.