



IMPERIAL VALLEY FOREIGN TRADE ZONE

IMPERIAL COUNTY COMMUNITY AND ECONOMIC DEVELOPMENT • 940 W. Main St., Ste. #203, El Centro, CA

MEETING AGENDA

Wednesday, April 4, 2018 @ 2:00 PM

Imperial County Planning Department Conference Room
801 Main Street, El Centro, CA 92243

I. Call meeting to order

- a. Roll call
- b. Approval of 12/13/17 Minutes

II. Discussion/action/update

- a. Update on IVFTZ operator collections effort – Pimentel Case
- b. Pending discussion from NAFTAZ annual conference experience
- c. Ratification of Foreign Trade Zone Annual Report

III. Future agenda items and other business

IV. Next meeting date

TBD

V. Meeting adjourned



IMPERIAL VALLEY FOREIGN TRADE ZONE

IMPERIAL COUNTY COMMUNITY AND ECONOMIC DEVELOPMENT • 940 W. Main St., Ste. #203, El Centro, CA, 92243

MEETING MINUTES

Wednesday, December 13, 2017 2:30 PM
Imperial County Planning and Development Department Conference Room
801 Main St. El Centro, CA. 92243

PROCEEDINGS

A meeting of the Imperial Valley Foreign Trade Zone – Joint Powers Authority (IVFTZ-JPA) was held on December 13, 2017 at 2:30 p.m. at the Imperial County Planning and Development Department conference room located at 801 Main St. El Centro, CA. 92243.

ATTENDEES

JPA Members

City of Brawley
City of Calexico
City of Calipatria
City of El Centro
County of Imperial

Primary

Rosanna Bayon MOORE

Romualdo MEDINA

Alternate

Marcela PIEDRA
Andy HORNE

Consultants

Coordinating Staff

I.C. Community & Econ. Development

David HERNANDEZ

Other Invites

MINUTES

I. Call meeting to order

- a. Roll call

Meeting was called to order by A. HORNE at 2:42 p.m. Roll call was performed by David Hernandez with four (4) JPA members present; it was determined that quorum was met. R.



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MOORE attended telephonically from her location at the City of Brawley, 383 W. Main St., Brawley, CA. 92227, with the appropriate posting of the agenda of the meeting.

- b. Approval of 09/26/2017 minutes

M. PIEDRA motioned to approve minutes as presented, R. MOORE 2nd. **Vote:** 4 in favor, 0 against, 0 abstain at the time of the vote. **Motion passed.**

II. Discussion/action

- a. Update on the status of new city participation.

This item was tabled, A. HORNE motioned that this letter be drafted as requested and sent to the IVEDC, M. PIEDRA 2nd. **Vote:** 4 in favor, 0 against, 0 abstain at the time of the vote. **Motion passed.**

- b. Update on IVFTZ operator collections effort.

A discussion regarding the status of the FTZ Operators was had to decide if there was a need to move forward with any action on delinquent accounts. A. HORNE recommended that correspondence be mailed to the delinquent accounts to invite the operator to a JPA meeting for an explanation. If no communication or payment is made before April 1st, their status as could be affected. R. MOORE motioned to reflect direction by A. HORNE. R. MEDINA 2nd the motion.

Vote: 3 in favor, 0 against, 1 abstain (M. PIEDRA out of the room at the time) at the time of the vote. **Motion passed.**

- c. Discussion regarding NAFTAZ annual conference experience.

The committee members that attended the NAFTAZ annual conference each gave a brief recap of interesting facts that they took from the conference. The JPA committee will revisit this subject at the next IVFTZ-JPA meeting in order to hear from all the members that attended the conference.

- d. Update/Action on IVFTZ #257 Budget

The JPA reviewed the working budget that had been carried over from the prior fiscal year. This budget contained the current contribution amounts from the cities and other operator contributions. After discussing the different contribution levels by the cities, A. Horne suggested that the existing working budget be adopted by the JPA pending further action by other cities joining the JPA and not continue to go without a budget. R. MEDINA motioned to adopt the budget at its current contributions and expenses as reflected. R. MOORE 2nd the motion. **Vote:** Four (4) in favor, 0 against, 0 abstain at the time of the vote. **Motion passed.**



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- e. Discussion regarding IVFTZ-JPA and IVEDC marketing

A discussion regarding IVEDC website marketing regarding the IVFTZ #257 was had to discuss the IVEDC Marketing page. The IVEDC is marketing the IVFTZ #257 with the IVEDC as reference for further information rather than having the IVFTZ-JPA. Prior notice to the IVEDC was made to have this corrected with no response. Direction given to follow up with another certified letter expressing the concerns of the JPA.

III. Future agenda items and other business

IV. Next meeting date

March 14, 2018

V. Meeting adjourned

- a. Meeting was adjourned at 12: 40 p.m.

ITEM

A

Update on IVFTZ Operator Collections Effort – Pimentel
Case



IMPERIAL VALLEY FOREIGN TRADE ZONE

Imperial County Community & Economic Development • 940 W. Main Street, Ste. 203, El Centro, CA, 92243
(442) 265-1100 • Fax (442) 265-1118

March 14, 2018

Margarita Pimentel
Pimentel Group
7577 Airway Rd.
San Diego, CA. 92154

RE: Delinquent Annual Operator Fees and Annual Report

Dear Ms. Pimentel,

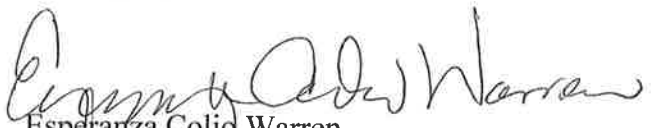
Upon review of your file, it has come to our attention that you are again delinquent on items required by FTZ #257 Operators. The items of concern are:

- Fiscal Year 2017-18 Operator Fees in the amount of \$5,000
- 2017 Operator Annual Report

Our office and associates have aggressively attempted to contact you and your office regarding your delinquent status. Our attempts were unsuccessful, we have left voice messages and we have emailed you several times. As of today, you have failed to return our calls and emails. The lack of information on your part has now put the completion of the FTZ #257 annual report in jeopardy. Therefore, the Imperial Valley Foreign Trade Zone #257 (IVFTZ), has directed to make one last effort to bring your account current. Should you wish to continue operating under the IVFTZ umbrella, all the delinquent items mentioned above must be received by our office immediately. We urge you to submit this payment as failure to do so may result in the cancellation of your operator agreement with the IVFTZ.

If you have any questions regarding this matter, please contact me at (442) 265-1100, or by email at esperanzacolio@co.imperial.ca.us. You may also contact Jonathon Garcia at (442) 265-1107, or by email at jonathangarcia@co.imperial.ca.us.

Thank you,


Esperanza Colio Warren,
Community & Economic Development Manager

CC IVFTZ Board members



7007 3020 0000 32011939



Imperial Valley Foreign Trade Zone Joint Powers Authority

County of Imperial - City of Brawley - City of Calexico - City of Calipatria - City of El Centro

Invoice No. **IVFTZ-2018**
Margarita Pimentel

INVOICE

Customer The Bonded Warehouse Services
Name dba Margarita Pimentel
Address 7577 Airway Rd Suite 106
City San Diego State CA ZIP 92154
Phone

Date 10/18/17
Rep Margarita Pimentel

Qty	Description	Unit Price	TOTAL
1	Imperial Valley Foreign Trade Zone 2017-2018 Annual Fee Customs Activation Date: 1/22/08	\$ 5,000.00	\$ 5,000.00
Subtotal			\$ 5,000.00
TOTAL			\$ 5,000.00

Office Use Only

Please Send Payment To: Imperial County Community & Economic Development
940 W. Main St. Ste. 203
El Centro, CA 92243
Attn: Esperanza Colio Warren

For any questions please contact Esperanza Colio Warren at 442.265.1100 or by email at esperanzacolio@ico.imperial.ca.us.

ITEM

B

Pending Discussion from NAFTAZ Annual Conference
Experience

ITEM

C

Ratification on Foreign Trade Zone Annual Report

FTZ ANNUAL REPORT SUBMISSION

Note: A response is required for each field. You will be able to save an incomplete report as a draft, but in order to finalize and submit your report, you will need to provide an answer to each question.

Edit

Print

OMB No. 0625-0109
Expiration Date 11/30/2020

STATUS: SUBMITTED on 03/27/2018 03:38 PM by FTZ-257

YEAR 2017 - Zone 257

- | | |
|--|--|
| <ol style="list-style-type: none"> 1. Grantee Contact Name 2. Grantee Phone Number 3. Grantee Email Address 4. Was foreign-status merchandise stored within the zone under zone procedures during the calendar year? Yes | Esperanza Colio Warren
(442) 265-1101
esperanzacolio@co.imperial.ca.us |
|--|--|

ZONE PROJECT SUMMARY

5. Provide a summary of the warehouse and distribution activity that occurred within the zone project. Specifically discuss any developments or trends in shipments or activity and any value added activity that occurred within active zone space.
There was a steady amount of warehouse and distribution activity that occurred within their zone space this year. 100% of their volume. None of our Operators conducted manufacturing or value added activity within their zone space this year.
6. Discuss how the zone contributes to the local economy and local economic development efforts, including the FTZ impact on local employment, port activity, industrial development, international trade and investment. If applicable, describe in what ways the zone has been used locally by the logistics industry and other companies to address supply chain issues.
FTZ #257 continues to contribute to local economic development efforts within the local economy in the areas of international trade, local employment, improved logistics and economic stimulation (investment opportunities). The zone project has successfully addressed local supply chain demands throughout the year. Through the benefits of the zone, businesses have minimized unnecessary expenses in regards to CBP resources and traffic flow. The use of automation provides a manageable exportation process which has proven to be invaluable to our FTZ Operators. Our Operators contributed to the local economic development efforts this year by expanding the tax base and increasing employment within their facilities to stimulate the economy.

	Total Summed from Warehouse Operator Reports	Total to be Submitted to the FTZ Board
7.1 Warehouse/distribution operators served ____ zone users during the calendar year.	8	8
7.2 The number employed by warehouse/distribution operators within activated areas was ____ persons. Employment figures should include both direct and contract persons. For part time workers, please report a full time equivalent (e.g., 60 contract employees working for 6 months would equal a full time equivalent of 30 workers).	95	95
8. Estimate the percent of total shipments that are directly or indirectly exported ____%. The indirect exports to be reported are shipments that are entered for consumption prior to subsequent re-exportation or shipments to a customer or related facility that are later exported (whenever known). It is important that each operator do its best to account for all export activity that is supported by their FTZ operation.	75	100

9. MOVEMENT OF MERCHANDISE

	Total Summed from Warehouse Operator Reports 02/12/2018 03:03:00 PM	Total to be Submitted to the FTZ Board
Last Updated:		
9.1 Beginning Value - Domestic Status	0	0
9.2 Beginning Value - Foreign Status	1523669	1523669
9.3 Beginning Value - Total (calculated)	1523669	1523669
9.4 Ending Value - Domestic Status	2250	2250
9.5 Ending Value - Foreign Status	1141121	1141121
9.6 Ending Value - Total (calculated)	1143371	1143371
9.7 Merchandise Received - Domestic Status	21428997	21428997
9.8 Merchandise Received - Foreign Status	93792016	93792016
9.9 Merchandise Received From Other FTZ's - Domestic Status	0	0
9.10 Merchandise Received From Other FTZ's - Foreign Status	64854	64854
9.11 Merchandise Received - Total (calculated)	115285867	115285867
9.12 Merchandise Forwarded - To the U.S. Market	0	0
9.13 Merchandise Forwarded - To Foreign Countries (Exports)	115666165	115666165
9.14 Merchandise Forwarded - To Other U.S. FTZ's	0	0
9.15 Merchandise Forwarded - Total (calculated)	115666165	115666165

9.16	Merchandise Destroyed	0	0
9.17	Explanation of Discrepancies [WHS-257-011] [WHS-257-151] [WHS-257-021] [WHS-257-061] [WHS-257-011] [WHS-257-151] [WHS-257-021] [WHS-257-061]		

10. MAIN CATEGORIES OF FOREIGN STATUS MERCHANDISE RECEIVED

IF USING THE MAIN CATEGORIES AS REPORTED BY YOUR WAREHOUSE/DISTRIBUTION OPERATORS, THE SUMMARY WILL BE SUBMITTED AND YOU DO NOT NEED TO RETYPE THE INFORMATION.

CATEGORY	VALUE	MAIN COUNTRIES OF ORIGIN
---	0	---
---	0	---
---	0	---
---	0	---
---	0	---

[Click Here for a Summary](#)

11. FOREIGN STATUS MERCHANDISE RECEIVED:

11.R	Nonprivileged Foreign	93792016	93792016
11.S	Privileged Foreign	0	0
12.	Customs duties collected on merchandise entered from the operation during the calendar year amounted to \$__	0	0
13.	(Optional) Attachment field: You may attach any photographs of the operation or any information you feel may be useful		

14 .TOTAL VALUE OF SHIPMENTS (INCLUDES VALUE OF MERCHANDISE AS WELL AS VALUE ADDED – LABOR, PROFIT, OVERHEAD, ETC.)

14.1	Value of Shipments to the U.S. market:	0	0
14.2	Value of Exports:	127232781	127232781
14.3	Total Value of Shipments: (calculated)	127232781	127232781

CLICK BELOW TO OPEN A DRAFT OR SUBMITTED REPORT FROM AN OPERATOR:

OPEN	NUMBER	STATUS	BUSINESS PROPRIETARY
→	FTZ-257	SUBMITTED on 3/27/2018 3:38:54 PM by FTZ-257	Yes
→	WHS-257-011	SUBMITTED on 3/26/2018 2:08:41 PM by WHS-257-011	Yes
→	WHS-257-021	SUBMITTED on 2/15/2018 3:34:26 PM by WHS-257-021	Yes
→	WHS-257-061	SUBMITTED on 2/12/2018 3:03:00 PM by WHS-257-061	Yes
→	WHS-257-151	SUBMITTED on 2/21/2018 7:40:53 PM by WHS-257-151	Yes

The information submitted in annual reports to the FTZ Board will be available for public review. If you consider the numeric data you are entering to be business proprietary in nature, the actual numbers will not be disclosed or reported and the FTZ Board's public report to Congress will only indicate a general range into which each number falls (such as \$0-\$500,000, \$500,001-\$1,000,000, \$1,000,001-\$5,000,000...).

Do you consider the numeric data your are entering to be business proprietary and releasable only as a range, as described above? Yes